

Department of Management Sciences

BS Commerce

Shift : Morning

Duration : 4 years, 8 semesters, 124- 135 credit hours

Eligibility : Intermediate or its equivalent with a minimum of 45% in any discipline from any recognized Board

1st Semester

Course	Course Title	Credit Hours
ACC-XXX	Principals of Accounting	3
ECO-102	Micro Economics	3
ENG-116	Functional English	3
HUM-101	Islamic Studies	3
MGT-102	Introduction to Business	3
MTS-104	Business Mathematics	3

2nd Semester

Course	Course Title	Credit Hours
ACC-203	Financial Accounting	3
CSC-101	Introduction to Computing	3
ECO-103	Macro Economics	3
ENG-101	Communication Skills	3
HUM-102	Pakistan studies	3
MTS-217	Business Statistics	3

3rd Semester

Course	Course Title	Credit Hours
ACC-210	Advanced Accounting-I	3
ECO-301	Economy of Pakistan	3
FIN-202	Introduction to Business Finance	3
FIN-204	Business Taxation	3
MGT-101	Principal of Management	3
MGT-307	Business Law	3

4th Semester

Course	Course Title	Credit Hours
ACC-206	Cost Accounting	3
ACC-302	Advanced Accounting-II	3
ENG-XXX	Technical Writing & Presentation Skills	3
FIN-XXX	Financial and Regulatory Institutions	3
FIN-XXX	Auditing	3
MKT-201	Principal of Marketing	3

5th Semester

Course	Course Title	Credit Hours
ECO-401	Managerial Economics	3
FIN-303	Financial Management	3
HRM-202	Human Resource Management	3
MGT-303	Research Methods in Business	3
MGT-306	E-Commerce	3
MTS-208	Inferential Statistics	3

6th Semester

Course	Course Title	Credit Hours
ACC-208	Managerial Accounting	3
HRM-302	Organizational Behavior	3
HUM-201	Logical and Critical Thinking	3
MGT-302	Entrepreneurship	3
MGT-XXX	Principles of Risk Management & Insurance	3
PSY-101	Fundamentals of Sociology	3

7th Semester

Course	Course Title	Credit Hours
FIN-XXX	Corporate Governance	3
MGT-412	Operations Management	3
MKT-403	International Business	3
-----	Elective I	3
-----	Elective II	3

8th Semester

Course	Course Title	Credit Hours
-----	Elective III	3
-----	Elective IV	3

*Instead of research a student can opt for project report of 6 credit hours or can opt for two additional courses

Note: Pre-requisite for the award of degree:

The students shall complete 6 to 8 weeks Internship in an organization acceptable to the university and shall get an internship letter from the concerned organization.

The students who are already in service shall be exempted from Internship.

Department of Management Sciences

Elective Courses for Specialization in BS Commerce

A. Accounting and Finance

Required

- Corporate Accounting
- Taxation
- Company Law
- Auditing
- Cost Accounting
- Money and Banking

Optional

- Accounting Theory
- Advanced Financial Accounting
- Cost Management
- Accounting Information Systems
- Accounting for Specialized Concerns
- Corporate Taxation
- Seminar in Accounting and Finance
- Corporate Finance
- Mathematics of Finance
- Capital Markets in Pakistan
- Financial Statements Analysis
- Risk Management in Banking Industry
- Investment Management
- Islamic Banking

B. Human Resource Management

- Organizational Development
- Compensation Management
- Conflict & Negotiation Management
- Human Resource Development
- Change Management
- HRM Training and Development
- Organizational Theory
- Case Studies in HRM
- Staffing & Performance Management

C. Marketing

- Strategic Marketing
- Consumer Behavior
- International Business
- Advertising
- Marketing of Services
- Contemporary Issues in Marketing
- New Product Management
- Strategic Brand Management
- Social Marketing
- Export Marketing
- Integrated Marketing Communication
- International Marketing

*Number of Elective courses for specialization are not limited to the above mentioned list.

